



How We SELL Your Property

Mary Warren Real Estate Services of Maryland, Inc

Office: 410.744.6847

Mobile: 443.909.9345

Website: www.MaryWarrenRealEstateServices.com

A Little of What We Do For You!

- ❖ Contact existing buyers
- ❖ Financially qualify our buyers before showing
- ❖ Notify other sales people
- ❖ Cooperate with *all* agents
- ❖ Inner-office cooperation and marketing ideas
- ❖ Tour – M.L.S. and office
- ❖ Diversification – residential, commercial, property management
- ❖ National referral companies
- ❖ Visibility of broker
- ❖ Financing alternatives are explored
- ❖ Communicate with lenders
- ❖ Represent you when offers are received
- ❖ Net proceeds are computed
- ❖ 7 days a week availability
- ❖ Frequent follow-up with you
- ❖ Monitor market activity
- ❖ Open house
- ❖ Community involvement
- ❖ Property profile
- ❖ Special features sheet

REPUTATION OF **QUALITY** SERVICE!

Yard Sign...



Helps Attract Buyers!

Pre-Inspect...



Excite The Area Specialists!

Conduct Open House...



Helps Attract Area Buyers!

Separate Lookers From Buyers...





Saves You Time and Grief!

Promote Through Advertising...



Reach More Buyers!

Multi-List...

		30622 306 Ingram Court Active Residential LP: \$ 254,500 City Hillsborough
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Remarks: Priced LR w/ French Drs. & Bonus w/ Wooded, 20 Agent Only	Remarks: Priced LR w/ French Drs. & Bonus w/ Wooded, 20 Agent Only	Remarks: Priced LR w/ French Drs. & Bonus w/ Wooded, 20 Agent Only
Living Area Other Area # Rooms: 10	Living Area Other Area # Rooms: 10	Living Area Other Area # Rooms: 10
Entry Hall: 14x0.5 Living: 12 Excl 2 / Dining: 13.7x10 / Family: 20x14 / Office/Study: / Kitchen: 10x12 / Breakfast: 8x8 / Lot/Dirc: 65x124 Foundation: masonry New Construction Builders Name: HO Assoc. Mgmt H2A, PHASE:	Entry Hall: 14x0.5 Living: 12 Excl 2 / Dining: 13.7x10 / Family: 20x14 / Office/Study: / Kitchen: 10x12 / Breakfast: 8x8 / Lot/Dirc: 65x124 Foundation: masonry New Construction Builders Name: HO Assoc. Mgmt H2A, PHASE:	Entry Hall: 14x0.5 Living: 12 Excl 2 / Dining: 13.7x10 / Family: 20x14 / Office/Study: / Kitchen: 10x12 / Breakfast: 8x8 / Lot/Dirc: 65x124 Foundation: masonry New Construction Builders Name: HO Assoc. Mgmt H2A, PHASE:
Top Value: \$ 241 Financial Correlate Legal Desc: 023	Top Value: \$ 241 Financial Correlate Legal Desc: 023	Top Value: \$ 241 Financial Correlate Legal Desc: 023
Design - 2 Story Type - Detached Acres - .28-.5 Acre Style - Transitional Ext Finish - Brick Int Finish - Vinyl Bmnt - None Roof - Shingle Floors - Carpet Floors - Hardwood Floors - Tile Floors - Vinyl A/C - Central Air A/C - Dual Zone Heat - Forced Air Fuel - Natural Gas Water Htr - Gas	Design - 2 Story Type - Detached Acres - .28-.5 Acre Style - Transitional Ext Finish - Brick Int Finish - Vinyl Bmnt - None Roof - Shingle Floors - Carpet Floors - Hardwood Floors - Tile Floors - Vinyl A/C - Central Air A/C - Dual Zone Heat - Forced Air Fuel - Natural Gas Water Htr - Gas	Design - 2 Story Type - Detached Acres - .28-.5 Acre Style - Transitional Ext Finish - Brick Int Finish - Vinyl Bmnt - None Roof - Shingle Floors - Carpet Floors - Hardwood Floors - Tile Floors - Vinyl A/C - Central Air A/C - Dual Zone Heat - Forced Air Fuel - Natural Gas Water Htr - Gas
Show Interest: A List Agent: C99 List Office: C99 Co-List Agent: Comm to Buy Agt: List Type: GK	Show Interest: A List Agent: C99 List Office: C99 Co-List Agent: Comm to Buy Agt: List Type: GK	Show Interest: A List Agent: C99 List Office: C99 Co-List Agent: Comm to Buy Agt: List Type: GK
*Information closed	*Information closed	*Information closed
Show Interest: Appointment Only List Agent: C99GLD / Louise Dook List Office: C99R92 / Keller Williams Realty Chapel Hill Co-List Agent: Comm to Buy Agt: 3% List Type: GK	Show Interest: Appointment Only List Agent: C99GLD / Louise Dook List Office: C99R92 / Keller Williams Realty Chapel Hill Co-List Agent: Comm to Buy Agt: 3% List Type: GK	Show Interest: Appointment Only List Agent: C99GLD / Louise Dook List Office: C99R92 / Keller Williams Realty Chapel Hill Co-List Agent: Comm to Buy Agt: 3% List Type: GK
*Information closed/RECALLABLE but not GUARANTEED	*Information closed/RECALLABLE but not GUARANTEED	*Information closed/RECALLABLE but not GUARANTEED

Agents At Work For You!

Handle ALL the Details...

From Beginning...

1. Negotiation – *need picture*

3. Search Title – *need picture*

2. Preparation of
Legal Documents
– *need picture*

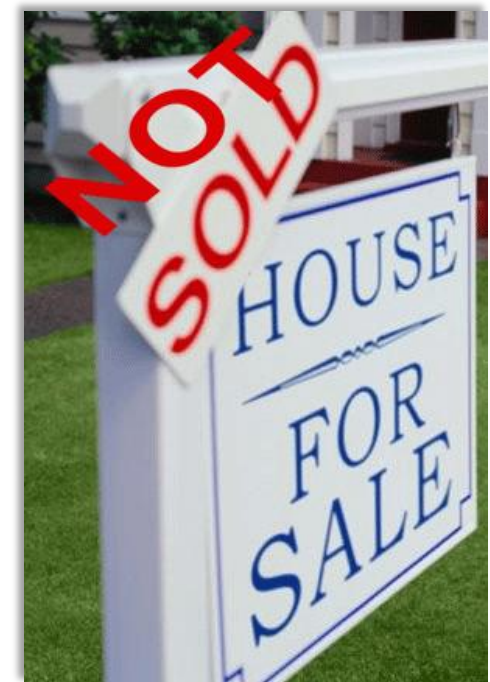
4. Conduct
Settlement – *need picture*

To End!

A System...



Not A Gamble...



It's Your Decision!

- The System...

Do you want to make the move in the
Shortest Period of time at the Best
Possible Price?

OR

- The Gamble...

What would happen to your plans if your
house didn't sell in a timely manner?